

# Regent Family Services

## Financial Dashboard

### as of Sept 30, 2010

Revenue Items (% of Annual Budget)*	% of Total Expenses	Budget YTD	Actual YTD	Variance YTD	% Variance YTD	Annual Budget
Contributions	18%	\$17,250	\$14,628	(\$2,623)	-15%	\$69,000
Grants	33%	\$31,791	\$31,799	\$8	0%	\$127,162
Earned Revenues	31%	\$30,018	\$32,332	\$2,314	8%	\$120,070
United Way	6%	\$5,896	\$5,882	(\$14)	0%	\$23,582
Community Fund	15%	\$15,000	\$15,016	\$16	0%	\$60,000
Other	0%	\$313	\$573	\$260	83%	\$1,250
<b>Total Income</b>	<b>103%</b>	<b>\$100,266</b>	<b>\$100,229</b>	<b>(\$38)</b>	<b>0%</b>	<b>\$401,064</b>
<b>Expenses (% of Annual Budget)*</b>						
Salaries and Benefits	75%	\$72,678	\$68,600	(\$4,078)	-6%	\$290,712
Program Services	15%	\$14,375	\$14,472	\$97	1%	\$57,500
Supporting Services	11%	\$10,225	\$13,185	\$2,960	29%	\$40,900
<b>Total Expenses</b>	<b>100%</b>	<b>\$97,278</b>	<b>\$96,258</b>	<b>(\$1,021)</b>	<b>-1%</b>	<b>\$389,112</b>
<b>Net Surplus (Deficit)</b>	<b>3%</b>	<b>2,988</b>	<b>\$3,971</b>	<b>\$983</b>	<b>1%</b>	<b>\$11,952</b>

\*Individual revenue and expense line items represent ≥ 4.5% of the organization's total budget expenses

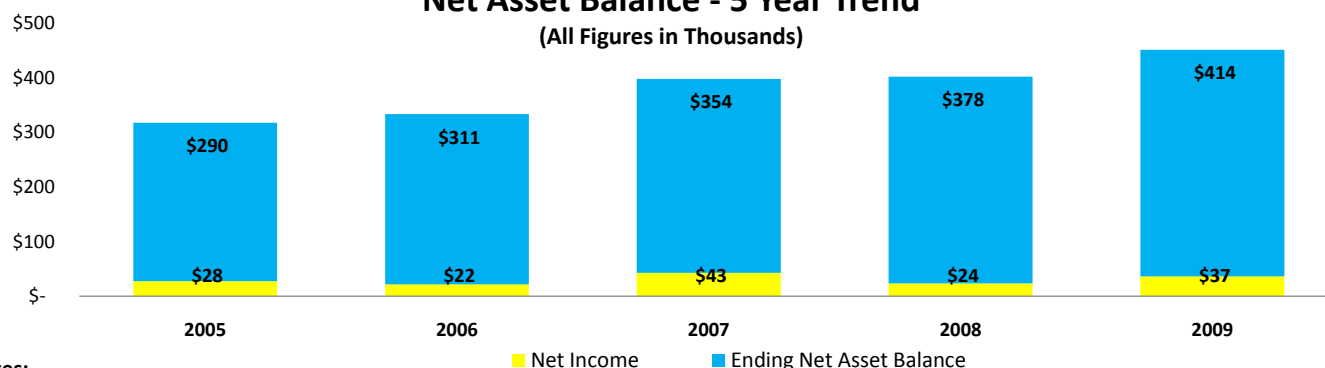
Cash Position	
Unrestricted cash & equivalents	\$169,812
<b>Projected receivables within 30 days</b>	<b>\$4,236</b>
<b>Total 30 day cash available</b>	<b>\$174,048</b>
Monthly cash requirement	<b>\$32,426</b>
Projected Cash on Hand (in days)	<b>163</b>
Board Designated Funds	<b>\$296,500</b>

Endowment Status	
Balance at Beginning of Fiscal Year	\$334,718
Contributions	\$0
Market Value <b>Gains (Losses)</b>	<b>\$33,472</b>
<b>Draws/Uses of Funds</b>	<b>\$0</b>
	\$368,190
%YTD Return (1-Qtr)	10.00%
%Annualized Return	46.41%

Dashboard Ratios	Prior Year	Regent Family Goal	Current Year vs. Goal <sup>1</sup>	Current Year vs. Prior Year <sup>2</sup>	3 Yr. Moving Avg. Trend <sup>3</sup>
1. Current Ratio	9.0	7.0	10.0	↑	↑
2. Days Cash on Hand (in days)	182	120	159	↓	↑
3. Operating Reserves Ratio	106.4%	100.0%	98.0%	↓	↔
4. Savings Ratio	9.5%	3.0%	4.1%	↓	↔
5. Earned Income Ratio	30.0%	30.0%	32.3%	↑	↑
6. Contributed Revenue Ratio	18.0%	20.0%	14.6%	↓	↔
7. Government Funding Ratio	20.7%	25.0%	31.7%	↑	↔

### Net Asset Balance - 5 Year Trend

(All Figures in Thousands)



**Notes:**

- 1 - Green indicates goal has been exceeded; orange indicates 80 - 99% of goal has been achieved; red indicates less than 80% of goal has been achieved.
- 2 - Indicates whether this year's ratio results are greater than, less than, or equal to last year's results.
- 3 - An increasing trend (↑) indicates the last three year average (years 3 - 5) is 15% > = the three year average from years 1 - 3; and vice-versa for a decreasing trend (↓): years 1 - 3 average is 15% > = years 3 - 5 average; any value between an increasing and decreasing average is labeled as neutral (↔).